

ST LUKE'S HOSPICE (HARROW & BRENT) CHARITY SHOPS LIMITED
REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

Company number: 02454552

ST LUKE'S HOSPICE (HARROW & BRENT) CHARITY SHOPS LIMITED

REPORT AND ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 2019

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ST LUKE'S HOSPICE (HARROW & BRENT) CHARITY SHOPS LIMITED

COMPANY INFORMATION

FOR THE YEAR ENDED 31 DECEMBER 2019

DIRECTORS:

B Rajani (resigned 1 May 2019)
A Rawal (resigned 12 February 2019)
M Sangster (appointed Chair 24 July 2019)
S Saraf
M Freedman
A Malde
G Schiller

REGISTERED OFFICE:

Kenton Grange
Kenton Road
Harrow
Middlesex
HA3 0YG

AUDITORS:

Haysmacintyre LLP
10 Queen Street Place
London
EC4R 1AG

PRINCIPAL BANKERS:

Allied Irish Bank (GB)
33-35 Wembley Hill Road
Wembley
Middlesex
HA9 8AS

ST LUKE'S HOSPICE (HARROW & BRENT) CHARITY SHOPS LIMITED

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2019

The directors present their report and the audited financial statements of the company for the year ended 31 December 2019.

Company Status

The company was incorporated on 21 December 1989 as a private company limited by shares. It is registered in England and Wales, company number 02454552.

Principal activities and business review

The principal activity of the company is to generate income to fund the work of St. Luke's Hospice (Harrow & Brent) limited (its parent company) whose charitable work is providing end of life care to people in Harrow and Brent. The company does this by raising funds through a network of 18 charity shops which are situated in the area that is covered by the care the hospice provides, and by operating the Hospice's Lottery.

The 18 shops are very much a window out onto the local community for promoting the charitable aims of the parent company. Shops are where many people first hear about and support St Luke's Hospice. Those who work and volunteer in our shops are key ambassadors, in representing the mission, vision and values of the Hospice to the community we serve.

The amazing generosity of those who donate so many quality saleable items to our shops is greatly appreciated. Along with the hard work of staff and volunteers, the kindness of our donors is critical to the profits the shops are able to make in support of local hospice care.

Increasing numbers of donors are choosing to charitably gift aid their donated items in support of St Luke's Hospice. As taxpayers, 25% of the value of the sale of the donor's item can therefore be reclaimed back from HMRC generating vital funds to support end of life care. As a result the sale of gift aided items are recognised as donation income in the hospice charity accounts rather than the shops trading accounts.

Whilst this reduces the sales and corresponding profits figure dramatically in the trading company, it increases them correspondingly, with additional Gift Aid, in the Hospice accounts. The trading company operates to generate profits to support the charity. The consolidated activities for the retailing of both gift aided and non-gift aided items through the shops amply achieve this aim.

Even though the company has reported a loss for the year of £32k (before deductions for head office administrative costs) (2018: Loss of £84k), the overall value generation by the company towards the work of the Hospice was £633k (2018: £820k).

The change in value generation has been due to increases in the cost base. Overall gross income has grown slightly in year.

Sales across the existing shops portfolio have overall shown signs of encouraging growth, in what can be considered a difficult trading environment. During the year a comprehensive review of our retail operations was undertaken in partnership with external charity retail specialists. They have then been temporarily retained to embed some of the findings of the review and to support the development of a more commercial approach..

As part of the drive to improve the professionalism of our retail operations, additional one-off costs were incurred during the year to ensure increased efficiency, security and compliance. Profits have declined mainly due to these costs and an exceptional item of depreciation from a previous store closure. Given that these are one-off costs, the core business is now significantly strengthened to deliver growth.

The shops, on a like for like basis allowing for donations for gift aid, excluding lottery, made £559k profit (2018: £643k).

During the year the Company made an investment in lottery which resulted in the net acquisition of 1,000 new lottery players giving a reliable source of future income for years to come. This reversed the decline in the lottery membership witnessed in recent years due to the non-availability of a suitable canvassing partner.

Sales of the weekly Lottery overall decreased by £8k, 3% due to a lack of canvassing activities during the first half of the year. The second half of the year witnessed renewed growth in the membership of the lottery as a result of successful canvassing which is now well established to contribute to the future growth of the lottery.

We take complaints concerning our shops very seriously and endeavour to resolve them as quickly as possible. We had 21 complaints during the course of 2019 and all of these were followed up in a timely fashion and resolved to our satisfaction. The main areas of complaint concerned Gift Aid communication, the donation of goods and volunteers raising concerns regarding working conditions and their management. In addition, we had individual complaints concerning lost goods and from a neighbour regarding our suppliers' parking.

ST LUKE'S HOSPICE (HARROW & BRENT) CHARITY SHOPS LIMITED

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2019

Strategic aims

The Hospice aims to increase net income from Fund Raising and Retail (excluding legacies) by £1m by 2021. As a part of that strategy, the findings of the review will be implemented in order to secure income growth across items donated both to the shops and hospice with associated gift aid. A new Head of Retail, with extensive commercial retail experience has been appointed at the end of 2019 to drive forward the growth of the company.

Dividend and transfer to reserves

As the company incurred a loss during the year, there was no gift aid of profit to its parent this year.

Fixed assets

Full disclosure of all matters relating to fixed assets is made in note 6 to the financial statements. Expenditure of a repairs and maintenance nature has been duly written off in the period.

Going concern

The directors have prepared the financial statements on a going concern basis and consider that no disclosures relating to the company's ability to continue as a going concern need to be made in the financial statements in light of the letter of support given by the parent company.

Directors and their interests

The directors during the year under review are noted on Page 1.

No director held any beneficial interest in the company (2018: nil).

Ajay Rawal was also director of St. Luke's Hospice (Harrow & Brent) Limited, the ultimate parent company during 2019 until the date of resignation. B Rajani was an ex officio member of the parent company board by virtue of his role as Chair of the subsidiary company until the date of resignation. Mary Sangster was appointed Chair on 24 July 2019 and is since, an ex-officio member of the parent company. The entire shareholding of the Company is held by the parent company.

Directors' Responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and estimates that are reasonable and prudent; and
- c. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

ST LUKE'S HOSPICE (HARROW & BRENT) CHARITY SHOPS LIMITED

DIRECTORS' REPORT (continued)

FOR THE YEAR ENDED 31 DECEMBER 2019

In so far as the directors are aware:

- there is no relevant audit information of which the company auditor is unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

The directors are responsible for the maintenance and integrity of the corporate and financial information on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislations in other jurisdictions.

In preparing this report, the directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

By order of the Board

Gillian Schiller

G Schiller

Director

Date: 11.3.2020

Opinion

We have audited the financial statements of St Luke's Hospice (Harrow & Brent) Charity Shops for the year ended 31 December 2019 which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Changes in Equity and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102, *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2019 and of the its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of directors for the financial statements

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF
ST LUKE'S HOSPICE (HARROW & BRENT) CHARITY SHOPS LIMITED**

Other information

The directors are responsible for the other information. The other information comprises the information included in the Directors' Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the company; or
- the company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies' regime and take advantage of the small companies' exemption in preparing the directors' report and from the requirement to prepare a strategic report.

Use of this report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Lee Stokes (Senior Statutory Auditor)
For and on behalf of Haysmacintyre LLP, Statutory Auditor

10 Queen Street Place
London
EC4R 1AG

Date: 11 March 2020

ST LUKE'S HOSPICE (HARROW & BRENT) CHARITY SHOPS LIMITED

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 2019

	Notes	2019 £	2018 £
TURNOVER		2,111,078	1,919,376
Cost of sales		(6,589)	(1,597)
Gross profit		2,104,489	1,917,779
Administrative expenses		(2,237,459)	(2,178,813)
Other operating income - lottery		73,567	176,647
Other income		25,819	-
Operating loss	2	(33,584)	(84,387)
Interest receivable and similar income		1,247	721
Loss on ordinary activities before taxation		(32,337)	(83,666)
Taxation	5	-	-
Loss for the financial year		(32,337)	(83,666)

None of the company's activities was acquired or discontinued during the current and previous years.

The company has no recognised gains or losses other than those dealt with in the profit and loss account therefore no statement of total recognised gains and losses has been presented.

STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2019

	Share capital £	Retained earnings £	Total equity £
At 1 January 2018	2	12,520	12,522
Comprehensive income for the year			
Loss for the year	-	(83,666)	(83,666)
Total comprehensive income for the year	-	(71,146)	(71,144)
Gift aid to parent undertaking	-	-	-
Balance as at 31 December 2018	2	(71,146)	(71,144)
Comprehensive income for the year			
Loss for the year	-	(32,337)	(32,337)
Total comprehensive income for the year	-	(32,337)	(32,337)
Gift aid to parent undertaking	-	-	-
Balance as at 31 December 2019	2	(103,483)	(103,481)

BALANCE SHEET

AS AT 31 DECEMBER 2019

	Notes	2019 £	2018 £
FIXED ASSETS			
Tangible assets	6	267,917	412,817
CURRENT ASSETS			
Debtors	7	202,776	189,510
Cash at bank and in hand		986,026	315,349
		1,188,802	504,859
CURRENT LIABILITIES			
Creditors: amounts falling due within one year	8	(1,560,200)	(988,820)
NET CURRENT LIABILITIES			
		(371,398)	(483,961)
TOTAL ASSETS LESS CURRENT LIABILITIES			
		(103,481)	(71,144)
CAPITAL AND RESERVES			
Called up share capital	9	2	2
Profit and loss account	10	(103,483)	(71,146)
Shareholders' funds	11	(103,481)	(71,144)

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

The financial statements were approved and authorised for issue by the Board of Directors on 11 March 2020 and signed on their behalf by:

Gillian Schiller

G Schiller
Director

The notes on pages 9 to 12 form part of these financial statements.

ST LUKE'S HOSPICE (HARROW & BRENT) CHARITY SHOPS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2019

1. ACCOUNTING POLICIES

1.1 Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Companies Act 2006 and Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland.

1.2 Turnover

Turnover represents proceeds, excluding value added tax, of purchased and donated goods sold during the year.

1.3 Tangible fixed assets

All assets acquired costing more than £2,500 are capitalised

Fixed assets are stated at cost and depreciation is provided using the following rates and bases to reduce by annual instalments the cost of tangible assets over their estimated useful lives.

Leasehold properties	- assets acquired prior to 2016 – over the term of the lease - assets acquired after 2016 – shorter of 5 years or the remaining term of the lease
Fixtures and equipment	- 20% straight line
Motor vehicles	- 20% straight line

1.4 Assessment of going concern

The Directors have assessed whether the use of the going concern assumption is appropriate in preparing these accounts. The Directors have made this assessment in respect to a period of one year from the date of approval of these accounts.

The Directors of the company have concluded that there are no material uncertainties related to events or conditions that may cast significant doubt on the ability of the company to continue as a going concern. The company has net liabilities of £103,481 at 31 December 2019. The Directors are of the opinion that the company will have sufficient resources to meet this liability as it falls due as the company will be supported in this regard by its parent charity, St Luke's Hospice (Harrow and Brent) Ltd. With regard to the next accounting period, the year ending 31 December 2020, the most significant areas that affect the carrying value of the assets held by the company are the continuing sales of goods in the shops and receipts from the lottery.

1.5 Pensions

The Company operates a defined contribution qualifying scheme under the auto-enrolment rules. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension cost charge represents contributions payable under the scheme by the company. There is no liability under the scheme other than the payment of those contributions.

1.6 Cash flow statement

The company has not produced a Cash flow statement as one is prepared for the group by its parent undertaking.

1.7 Leases

Operating lease rentals are charged to the profit and loss account over the period of the lease.

2. OPERATING LOSS

	2019	2018
	£	£
The operating loss is stated after charging:		
Depreciation	121,865	101,794
Auditor's remuneration	3,300	3,300
Operating lease rentals:		
Land and buildings	497,860	534,921
Directors' emoluments and other benefits etc.	-	-
Company contributions to directors' pension schemes	-	-
	=====	=====

ST LUKE'S HOSPICE (HARROW & BRENT) CHARITY SHOPS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31 DECEMBER 2019

3. LOTTERY	2019	2018
	£	£
A summary of the results for the year is as follows:		
Income	273,488	281,665
Prizes	(78,000)	(78,000)
Administrative expenses	(121,921)	(27,018)
Total expenses	<u>(199,921)</u>	<u>(105,018)</u>
Net profit	<u>73,567</u>	<u>176,647</u>

4. STAFF COSTS	2019	2018
	£	£
Wages and salaries	1,059,728	1,087,373
Social security costs	68,932	73,682
Pension costs	52,005	57,282
	<u>1,180,665</u>	<u>1,218,337</u>

Pension costs include an amount of £9,553(2018: £9,965) paid in respect of death in service cover for employees of the company.

	No	No.
Average number of paid employees during the year was as follows	<u>53</u>	<u>55</u>

There were on average 57 people employed (2018 – 59) full and part time.

In addition to the paid staff the company relies heavily on the services of over 811 volunteers to staff its shops.

5. TAXATION

No tax liability arises as the company incurred losses during the current or preceding years.

ST LUKE'S HOSPICE (HARROW & BRENT) CHARITY SHOPS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31 DECEMBER 2019

6. TANGIBLE FIXED ASSETS	Leasehold properties £	Fixtures & equipment £	Motor vehicles £	Total £
Cost				
Start of the year	1,147,201	85,304	54,231	1,286,736
Additions	2,949	-	11,630	14,579
Disposals	(583,203)	(75,462)	(54,231)	(712,896)
End of the year	<u>566,947</u>	<u>9,842</u>	<u>11,630</u>	<u>588,419</u>
Depreciation				
Start of the year	746,348	81,652	45,919	873,919
Charge for the year	117,647	1,805	2,413	121,865
Disposals	(552,056)	(76,822)	(46,404)	(675,282)
End of the year	<u>311,939</u>	<u>6,635</u>	<u>1,928</u>	<u>320,502</u>
Net Book Value				
At 31 December 2019	<u>255,008</u>	<u>3,207</u>	<u>9,702</u>	<u>267,917</u>
At 31 December 2018	<u>400,853</u>	<u>3,652</u>	<u>8,312</u>	<u>412,817</u>
			2019	2018
			£	£
Analysis of net book value of land and buildings:				
Short leaseholds			<u>255,008</u>	<u>400,853</u>
7. DEBTORS: amounts falling due within one year				
			2019	2018
			£	£
VAT recoverable			35,709	23,953
Other debtors			9,480	10,648
Prepayments and accrued income			157,587	154,909
			<u>202,776</u>	<u>189,510</u>
8. CREDITORS: amounts falling due within one year				
			2019	2018
			£	£
Trade creditors			33,620	10,720
Amounts owed to parent undertaking			1,430,476	922,143
Other creditors			7,434	8,408
Taxation and social security			16,325	-
Accruals and deferred income			72,345	47,549
			<u>1,560,200</u>	<u>988,820</u>

ST LUKE'S HOSPICE (HARROW & BRENT) CHARITY SHOPS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31 DECEMBER 2019

9. SHARE CAPITAL	2019	2018
	£	£
Authorised		
100 ordinary shares of £1 each	100	100
Allotted, issued and fully paid		
2 ordinary shares of £1 each	2	2
10. PROFIT AND LOSS ACCOUNT	2019	2018
	£	£
Accumulated (losses)/profits at start of year	(71,146)	12,520
Retained loss for the year	(32,337)	(83,666)
Accumulated losses at end of year	(103,483)	(71,146)
11. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	2019	2018
	£	£
Retained loss for the financial year	(32,337)	(83,666)
Net reduction to shareholders' funds	(32,337)	(83,666)
Opening shareholders' funds	(71,144)	12,522
Closing shareholders' funds	(103,481)	(71,144)

12. OPERATING LEASE COMMITMENTS

The company has the following commitments under non-cancellable operating leases:

	Land and buildings	
	2019	2018
	£	£
Amounts payable:		
Within 1 year	449,720	535,104
Within one to two years	438,387	528,279
Within two to five years	1,018,152	1,751,808
After five years	419,879	618,397
	<u>2,326,138</u>	<u>3,433,588</u>

13. ULTIMATE PARENT UNDERTAKING

The ultimate holding undertaking is St. Luke's Hospice (Harrow & Brent) Limited, a company registered in England and Wales, and a registered charity.

14. RELATED PARTY TRANSACTIONS

As a wholly owned subsidiary, advantage has been taken of the exemption not to disclose transactions with St Luke's Hospice (Harrow & Brent) Limited. There are no other related party transactions in the current or preceding year.

ST LUKE'S HOSPICE (HARROW & BRENT) CHARITY SHOPS LIMITED
DETAILED PROFIT AND LOSS ACCOUNT – FOR THE DIRECTORS ONLY
FOR THE YEAR ENDED 31 DECEMBER 2019

	2019		2018	
	£	£	£	£
Turnover				
Sales of purchased goods		21,486		21,945
Cost of sales		(6,589)		(1,597)
		<u>14,897</u>		<u>20,348</u>
Sales of donated goods		2,026,232		1,837,466
Flats rental income		63,360		59,965
		<u>2,104,489</u>		<u>1,917,779</u>
Gross profit				
Other income				
Bank interest received		1,247		721
Insurance claims		25,819		-
Expenditure				
Premises costs				
Rent and rates	534,371		585,117	
Light, heat and water	46,884		37,045	
Insurance	13,319		10,832	
Repairs and maintenance	52,955		45,608	
Depreciation	119,452		98,944	
Loss on disposal of fixed assets	1,838		-	
	<u>768,819</u>		<u>777,546</u>	
Staff costs				
Salaries	1,180,665		1,218,338	
Training, travel, adverts and other staff costs	45,012		10,188	
	<u>1,225,677</u>		<u>1,228,526</u>	
Trading costs				
Vehicle costs	15,484		17,883	
Vehicle depreciation	2,413		2,850	
eBay costs	13,009		16,223	
Consumables	20,855		43,639	
	<u>51,761</u>		<u>80,595</u>	
General costs				
Telephone	24,656		17,711	
General expenses	25,911		23,011	
Legal and professional fees	79,001		25,247	
Audit fees (including overprovision)	4,200		(2,400)	
Bank charges	7,408		8,250	
Cyber till and credit card charges	43,626		20,327	
Licence fees	6,400		-	
	<u>191,202</u>		<u>92,146</u>	
Total administrative expenses		(2,237,459)		(2,178,813)
Loss before charges		(105,904)		(260,313)
Profit on lottery		73,567		176,647
Net loss for the year before tax		(32,337)		(83,666)
Taxation		-		-
Net loss		<u>(32,337)</u>		<u>(83,666)</u>

